



PRACTICE SET
End Semester Examination, Spring- 2026

Program: Bachelor of Physiotherapy
Semester: VI
Subject: Leadership and Management Skills
Subject Code: 40BPT.203

Course Outcome:

On the completion of the Course, the students will be able to:

Course Outcomes	Description
CO1	Examine various leadership models and understand/assess their skills, strengths and abilities that affect their own leadership style and can create their leadership vision.
CO2	Learn and demonstrate a set of practical skills such as time management, self-management, handling conflicts, team leadership, etc.
CO3	Understand the basics of entrepreneurship and develop business plans.
CO4	Apply the design thinking approach for leadership.
CO5	Appreciate the importance of ethics and moral values for making of a balanced personality.

- 1. Section A : 10 Marks Question covering All units (Total No. of questions 30)**
- 2. Section B : 20 Marks Question covering All units (Total No. of questions 10)**

UNIT I
Section A (10 marks)

1. Define leadership and explain its importance in modern organizations. (CO 1, BTL LOT)
2. Explain in brief different leadership styles. (CO 1, BTL LOT)
3. Identify the key characteristics of an effective leader. (CO 1, BTL LOT)

4. Explain the role of basic leadership skills such as motivation, teamwork, negotiation, and networking. (CO 1, BTL HOT)
5. How does good leadership ensure team success? (CO 1, BTL HOT)

Section B (20 marks)

6. Critically analyze the statement: “A good leader is not just born but continuously developed.” (CO 1, BTL HOT)
7. “Leadership is the ability to influence, not to control.” Examine this statement. (CO 1, BTL HOT)
8. Evaluate the importance of leadership skills in today’s dynamic and competitive environment. (CO 1, BTL HOT)
9. Assume you are leading a diverse team facing internal conflicts and low motivation. Propose a leadership strategy using appropriate traits, styles, and skills to resolve the situation effectively. (CO 1, BTL HOT)

UNIT II

Section A (10 marks)

10. Explain the importance of planning in effective management and its role in achieving organizational goals. (CO 2, BTL HOT)
11. What do you understand by Team? Also discuss the process of organizing teams. (CO 2, BTL LOT)
12. Explain the concept of delegation of tasks and analyze its importance in managerial effectiveness. (CO 2, BTL HOT)
13. Discuss the role of self-awareness and self-regulation in developing effective self-management skills. (CO 2, BTL LOT)

Section B (20 marks)

14. Evaluate how planning, coordination, and delegation together contribute to effective management in an organization. (CO 2, BTL HOT)
15. Critically analyze the role of managers in handling conflict within teams and suggest suitable conflict management strategies. (CO 2, BTL HOT)
16. Critically analyze the differences between leadership and managership, and evaluate how both are essential in effective planning, team organization, conflict management, and self-management skills in an organization. (CO 2, BTL HOT)
17. As a manager, how would you integrate self-management skills with managerial functions to improve team performance and organizational outcomes? (CO 2, BTL HOT)

UNIT III

Section A (10 marks)

18. Define entrepreneurship and explain its importance in today’s economy. (CO 3, BTL LOT)

19. Explain different types of entrepreneurships with suitable examples. (CO 3, BTL LOT)
20. Describe the key traits and competencies of a successful entrepreneur. (CO 3, BTL LOT)
21. Explain the process of identifying a business problem and generating ideas for a startup. (CO 3, BTL HOT)

Section B (20 marks)

22. Explain how entrepreneurial traits help in successfully starting and managing a business. (CO 3, BTL HOT)
23. Discuss the steps involved in creating a business plan and their importance for a new venture. (CO 3, BTL HOT)
24. Analyze the role of idea generation and validation in reducing business risks. (CO 3, BTL HOT)
25. Imagine you want to start your own business; explain how you would identify a problem, develop an idea, and present it effectively. (CO 3, BTL HOT)

UNIT IV

Section A (10 marks)

26. Explain the concept of emotional and social intelligence in leadership. (CO 4, BTL LOT)
27. Describe how human intelligence and artificial intelligence can work together in modern leadership. (CO 4, BTL LOT)
28. Explain why culture is important for today's global leaders. (CO 4, BTL LOT)
29. Define design thinking and explain its importance in solving problems. (CO 4, BTL LOT)

Section B (20 marks)

30. Explain how emotional intelligence helps leaders in managing teams effectively. (CO 4, BTL HOT)
31. Analyze how combining human intelligence with artificial intelligence can improve decision-making in organizations. (CO 4, BTL HOT)
32. Imagine you are a leader facing a social problem; explain how you would use design thinking to develop a practical solution. (CO 4, BTL HOT)

UNIT V

Section A (10 marks)

33. Explain what makes an individual great with reference to leadership qualities. (CO 5, BTL LOT)
34. Describe how biographies of leaders help in understanding their personality and values.
35. Explain how leaders handle difficult situations in their lives. (CO 5, BTL LOT)
36. Discuss the importance of ethics in personal and professional life. (CO 5, BTL LOT)
37. Explain the concept of ethical decision-making with simple examples. (CO 5, BTL LOT)

Section B (20 marks)

38. Analyze how learning from biographies can inspire individuals to become better leaders. (CO 5, BTL HOT)
39. Examine the importance of ethics in creating a harmonious and balanced life. (CO 5, BTL HOT)
40. Imagine you are facing an ethical dilemma; explain how you would make a fair and responsible decision. (CO 5, BTL HOT)

Summary Sheet

CO Wise

CO	Q. No	Marks
CO1	Q. 1,2,3,4,5,6,7,8,9	130
CO2	10,11,12,13,14,15,16,17	120
CO3	18,19,20,21,22,23,24,25	120
CO4	26,27,28,29,30,31,32	100
CO5	33,34,35,36,37,38,39,40	110
Total		580

Unit Wise

Unit	Q. No	Marks
Unit 1	Q. 1,2,3,4,5,6,7,8,9	130
Unit 2	10,11,12,13,14,15,16,17	120
Unit 3	18,19,20,21,22,23,24,25	120
Unit 4	26,27,28,29,30,31,32	100
Unit 5	33,34,35,36,37,38,39,40	110
Total		580

Blooms Taxonomy Level (BTL) Wise

BTL	Q. No	Marks
LOT	1,2,3,4,5,10,11,12,13,18,19,20,21,26,27,28,29,33,34,35,36,37	220
HOT	6,7,8,9,14,15,16,17,22,23,24,25,30,31,32,38,39,40	360
Total		580

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Disclaimer: -This is a Practice set. The Question in End term examination will differ from the Practice set. This Practice set is meant for practice only.